

Unite brings you closer to reaching your social value goals

By choosing Unite you can drive digital transformation across your processes while meeting social value and environmental considerations that work within your policy parameters.

Fair competition and collaboration

- ▶ Helping to make small suppliers visible
- ▶ 70% of suppliers are SMEs

'Buy local'

- ▶ Search suppliers by region and postcode
- ▶ Easy to find and support local economies

Reducing carbon emissions

- ▶ Products come directly from the supplier
- ▶ Supporting your carbon net-zero goals

'Social Value Act 2012'

- ▶ We're working to improve economic, social and environmental wellbeing.

Fair Tax

- ▶ We pay tax responsibly and transparently.



As an MSDUK supporter, we champion British ethnic minority and family-run businesses to build a more inclusive economy.



About Unite

Unite connects the economy for sustainable business. The pioneering B2B platform brings buyers and sellers together for mutual benefit. Unite offers digital solutions that enable effortless sourcing, buying and selling, transacting, and collaborating. The platform's scalable and flexible infrastructure helps facilitate connections, supporting business continuity and supply chain resilience. The ever-expanding ecosystem covers buyers, suppliers, manufacturers, distributors, technology partners, and networks.

For more information please go to unite.eu

General enquiries

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contact.uk@unite.eu

For public sector enquiries, you can email

CCStailspend@unite.eu

Contact your regional account manager:

Crown
Commercial
Service
Supplier

Unite is a named supplier on the Crown Commercial Service Tail Spend Solution Framework (RM6202)



unite.eu



Crown
Commercial
Service
Supplier



Mercateo Procurement Portal

Unite's e-procurement portal empowers organisations to consolidate spot buying, multi-supplier purchasing, framework agreements and one-to-one relationships into a single digital management system.

mercateo.co.uk



Streamlining your indirect and tail spend management

Unite's cohesive end-to-end solution is specifically designed to introduce organisations to a network of pre-vetted suppliers of all sizes.

By onboarding our Mercateo Procurement Portal you can consolidate your transactional, tactical and strategic tail spend into a single point of purchase.

Smart features for sustainable procurement

Procure within governance and mitigate risk

Multi-user rights, spend limits and approval workflows help you minimise maverick buying.

Built-in marketplace

Over 11 million listed articles from hundreds of pre-vetted suppliers.

Create a bespoke B2B marketplace

Pick and choose preferred suppliers from the Unite Store and agree on 1:1 conditions.

Build your supply chain

Invite your contract and framework suppliers to join the Unite Network.

Powerful cross-catalogue search

Advanced filters help you find and buy products that meet your social, economic and green criteria.

'Best Basket' optimisation

Achieve best combinations of price, delivery time and least number of deliveries at checkout.

ERP integration

Seamless interfacing with leading e-procurement systems.



Connecting buyers and sellers for mutual benefit.



Our Mercateo Procurement Portal centralises and speeds up purchasing across the Tail enabling transparent and sustainable procurement within one streamlined P2P experience.



The Spotmarket is our integrated marketplace. Find over 11 million listed articles from hundreds of pre-vetted suppliers.



The Unite Network facilitates direct and meaningful relationships between buyers and named suppliers. Meet specific buying needs by activating supplier BusinessShops in our Unite Store.



A secure European payment system to streamline accounting and ensure safe transactions.

One account. Multiple BusinessShops. Single creditor.

Unite Value added. Value shared.

Connectivity, automation and compliance

Use Mercateo as a standalone web solution without IT integration, or interface with your existing e-procurement system via a Punchout.

Fully compatible with leading ERP and third-party systems, Mercateo provides a secure and automated exchange of order and payment data.

ERP and P2P integration



Increase automation efficiency

Frictionless integration accelerates the purchase-to-pay cycle times across your organisation.

Catalogue and assortment control

Define what's included in your assortments and who can access them.

Exported reporting

Review expenditure, potential savings and map future spend.

Smart insights and actionable data

Clear visibility of all orders and user activity across the organisation.

Analyse, audit and track

Capture and process spend data to ensure it is standardised and accurate. eCl@ss or UNSPSC