Unite &

Our end-to-end service is transforming the world of indirect materials procurement

Unite is the only buyers first platform for procuring all catalogue-based demand in one place. By integrating your one-to-one agreements and complementing them seamlessly with pre-integrated assortment from vetted suppliers, Unite offers a one-stop-shop experience where your priorities always come first.



The challenge you face

You've sorted out all your framework agreements, so what's next? Now you've got to juggle multiple suppliers, processes, and points of contact, all while staying compliant, streamlining invoice reconciliation, curbing maverick buying, and optimising indirect spend – it can feel pretty overwhelming.

How we can help

Unite simplifies procurement. From providing a user-friendly platform and having access to all your supplier catalogues to benchmarking prices and streamlining accounting with a single creditor. Cover your procurement process from end-to-end, enhance compliance, cut costs, and control spending with one reliable provider.

Simplify your procurement with our all-in-one platform



One contractual partner and creditor



One technical implementation

One-click supplier activation

One transaction process



Smart features and services



All catalogues in one location

Bring all your supplier catalogues together and complement them with the readily available assortment from vetted suppliers.



Shopping basket optimisation

Ensure best value across multiple criteria, including best price, delivery time and number of deliveries.



Customer Service as the single point of contact

We're here to help, for all the steps in the ordering and payment process and for all your suppliers.



Comprehensive reports and actionable data

Gain visibility into your tail spend and ad-hoc purchasing to identify savings and carbon footprint.

Benefits



Peace of mind

With access to Unite's vetted supplier base, it's easier to manage ESG compliance and make sustainable decisions.



One creditor, unlimited suppliers

Streamline operations, cut process costs and make reconciliation easier for your accounting teams with a single creditor for all your suppliers.



The large portfolio of products on offer has reduced maverick buying and means we don't need to add any new suppliers to our system.

Supplier flexibility

Enjoy the freedom to select and switch between suppliers, free from technical complexities or investment demands, ensuring an adaptable procurement cycle for your evolving needs.



Benchmarking made easy

Step up your multi-supplier sourcing strategy by easily comparing and optimising prices, stock, lead time, and return conditions across all your frameworks and Unite's pre-integrated assortment.



Uwe Rehorsch

Head of Corporate Procurement LGI





